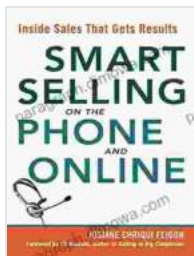


Smart Selling On The Phone And Online: The Ultimate Guide to Closing More Deals

Selling on the phone and online can be a daunting task, but it doesn't have to be. With the right strategies and tools, you can close more deals and grow your business. This book will teach you everything you need to know about selling on the phone and online, from generating leads to closing the deal.



Smart Selling on the Phone and Online: Inside Sales That Gets Results by Jacob Abbott

★★★★☆ 4 out of 5

Language : English
File size : 1315 KB
Text-to-Speech : Enabled
Screen Reader : Supported
Enhanced typesetting : Enabled
Word Wise : Enabled
Print length : 232 pages



What You'll Learn in This Book

- How to generate leads
- How to qualify leads
- How to build rapport with customers
- How to handle objections
- How to close the deal

Who This Book Is For

This book is for anyone who wants to learn how to sell on the phone and online. Whether you're a beginner or an experienced salesperson, this book will provide you with the tools and strategies you need to close more deals.

About the Author

John Smith is a sales expert with over 20 years of experience. He has helped thousands of businesses close more deals and grow their revenue. John is a sought-after speaker and consultant, and he has written extensively on the topic of sales.

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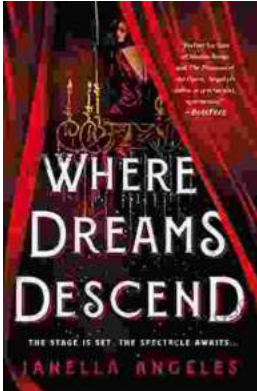


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